

**City of Los Angeles
Responsible Banking Investment Monitoring Program
For Investment Banks**

Investment banks providing City investment banking services or seeking City investment banking business must complete and submit this form no later than July 1st of each year to the City Administrative Officer to comply with Chapter 5.1, Section 20.95.1 of the Los Angeles Administrative Code.

Contact Information:

Wells Fargo Bank, N.A. Municipal Products Group


Name of Financial Institution			
333 South Grand Ave	Los Angeles	CA	90071
Street Address	City	State	Zip Code
Scott Gorzeman, Director			
Contact Person Name and Title			
(213) 253-7232	scott.gorzeman@wellsfargo.com		
Telephone No.	Email Address		

Please answer the following questions for the preceding calendar year.

1. Did your firm make monetary donations to charitable programs within the City limits?
Yes X No ___ If yes, please complete the attached form.
2. Did your firm provide any scholarship awards to residents of the City of Los Angeles?
Yes X No ___
 - a. How many scholarships were awarded? Please see detail attached
 - b. What was the total value of the awarded scholarships? Please see detail attached
3. Does your firm have internal policies regarding utilization of subcontractors which are designated as "women owned," "minority owned," or "disabled" business enterprises?
Yes X No ___ If yes, please provide a copy of your policies.

CERTIFICATION UNDER PENALTY OR PERJURY

I certify under penalty of perjury that I have read and understand the questions contained in this form and the responses contained in the form and on all the attachments. I further certify that I have provided full and complete answers to each question, and that all information provided in response to this form is true and accurate to the best of my knowledge and belief.

Scott Gorzeman, Director		August 12, 2014
Print Name, Title	Signature	Date

PLEASE SEND THE ORIGINAL SIGNED FORM TO THE ADDRESS BELOW AND EMAIL A COPY TO CAO.DEBT@LACITY.ORG.

**Office of the City Administrative Officer
200 North Main St. Room 1500
Los Angeles, CA 90012
Attention: Debt Management Group**

Wells Fargo Bank N.A. ("WFBNA") is a national banking association chartered under federal law, and is a wholly owned subsidiary of Wells Fargo & Company ("WFC"), a corporation organized under the laws of Delaware. WFBNA's principal office is located in Sioux Falls, South Dakota. The firm responding to this request is the Wells Fargo Bank, N.A. Municipal Products Group, a separately identifiable department of WFBNA ("WFBNA MPG").

**Attachment for Question #1 - Responsible Banking Investment Monitoring Program for Investment Banks
Total 2013 City of Los Angeles Charitable Contributions: \$11,732,434**

Name of Charitable Organization	Type
100 Black Men - Los Angeles	Human Services - General
A Better LA	Human Services - General
A Community of Friends	CD - Affordable Housing/Foreclosure Prevention & Counseling
A Place Called Home	Human Services - General
Accelerated School	Education - PreK-12
ACEING AUTISM INC	Human Services - General
Actors Fund of America	A/C - Performing Arts
African Focus Inc	Human Services - General
African-American Male Achievers Network, Inc.	Education - PreK-12
AIDS Project Los Angeles	Human Services - HIV/AIDS
Alexandria House	Human Services - General
All Peoples Christian Center	Human Services - General
Alliance for Housing and Healing	Human Services - General
Alzheimer's Association California Southland Chapter	Human Services - General
Amanecer Community Counseling Services	Human Services - General
American Cancer Society - Los Angeles	Human Services - General
American Cancer Society, Inc.	Human Services - General
American Diabetes Association - Los Angeles	Human Services - General
American Diabetes Association Inc	Human Services - General
American Film Institute	A/C - Performing Arts
American Friends of the Tel Aviv University	Education - Post Secondary
American Liver Foundation - Los Angeles	Human Services - General
American Lung Association in California	Human Services - General
American Red Cross - Los Angeles	Human Services - General
American Youth Symphony	Education - PreK-12
Anti-Defamation League - Los Angeles	Civic
Anti-Recidivism Coalition	Education - Post Secondary
Armenian Apostolic Church of Hollywood	Human Services - General
Armenian Bone Marrow Donor Registry	Human Services - General
Arthritis Foundation - Los Angeles	Human Services - General
ArtLAB High School at Sonia Sotomayor Learning Academics	Education - PreK-12
Asian American Drug Abuse Prgoram, Inc.	Human Services - General
Asian Business League of Southern California	CD - Other Community Development
Asian Pacific Community Fund of Southern California	Human Services - General

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Name of Charitable Organization	Type
Asian Pacific Islander Small Business Program, Inc.	CD - Small Business
Asian Pacific Women's Center, Inc.	CD - Affordable Housing/Foreclosure Prevention & Counseling
Asian Professional Exchange	Education - PreK-12
Asians for Miracle Marrow Matches	Human Services - General
Association for Better Living and Education	Human Services - General
Association for Parrot Care Conservation Adoptions Rescue	Civic
Autry National Center	A/C - Museums/Non-Academic Libraries
Autry National Center of the American West	Education - PreK-12
Barcid Foundation	Education - PreK-12
Barlow Respiratory Hospital	Human Services - General
Bet Tzedek	Human Services - General
Beth Chayim Chadashim	Human Services - General
Bienvenidos	Human Services - General
Big Brothers Big Sisters - Los Angeles	Education - PreK-12
Bilingual Foundation of the Arts	A/C - Performing Arts
Bilingual Foundation of the Arts	Human Services - General
Black Business Association	CD - Small Business
Blind ChildrensCenter, Inc.	Education - PreK-12
Boys & Girls Club - Los Angeles	Education - PreK-12
Breed Street Shul Project, Inc.	CD - Other Community Development
California Children's Academy	Education - PreK-12
California Community Economic Development Association	CD - Other Community Development
CALIFORNIA COUNCIL ON ECONOMIC EDUCATION	CD - Financial Literacy/Credit Counseling
California Hospital Medical Center Foundation	Human Services - General
Camp Max Straus Foundation	Education - PreK-12
Canadas De Obregon International Benefit Organization Inc	Education - Post Secondary
Cancer Support Community-Santa Monica	Human Services - General
Catholic Big Brothers and Big Sisters	Education - PreK-12
Catholic Charities - Los Angeles	Human Services - General
Catholic Education Foundation	Education - PreK-12
CEDARS-SINAI MEDICAL CENTER	Human Services - General
Center Theatre Group	A/C - Performing Arts
Center Theatre Group	Education - PreK-12
Center Theatre Group of Los Angeles	A/C - Performing Arts

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Name of Charitable Organization	Type
Centro Latino for Literacy	CD - Job Training/Workforce Development/Adult Literacy
Cesar Chavez Foundation	CD - Financial Literacy/Credit Counseling
Cesar Chavez Foundation	Human Services - General
Challengers Boys & Girls Club	Education - PreK-12
Charnock Road ES	Education - PreK-12
CHILD DEVELOPMENT CONSORTIUM OF LOS ANGELES INC	Education - PreK-12
Children Uniting Nations, Inc.	Human Services - General
Children's Bureau of Southern California	Education - PreK-12
Children's Bureau of Southern California	Human Services - General
Childrens Hospital of Los Angeles	Human Services - General
Children's Hospital Los Angeles	Human Services - General
Chinatown Service Center	Civic
Chinatown Service Center	Human Services - General
CHOICE GROUP INC	Human Services - General
CicLAvia Inc.	Human Services - General
Citizens of the World Charter Schools	Education - PreK-12
City of Hope	Human Services - General
City of Hope - Los Angeles	Human Services - General
Clifford Beers Housing, Inc.	CD - Affordable Housing/Foreclosure Prevention & Counseling
Clover Avenue Elementary School	Education - PreK-12
Coachart Org	Human Services - General
Colburn School of Performing Arts	A/C - Performing Arts
Colburn School of Performing Arts	Education - PreK-12
COMMUNITIES IN SCHOOLS - Los Angeles	Education - PreK-12
Community Coalition for Substance Abuse Prevention & Treatment	Education - PreK-12
Community Partners	Education - PreK-12
Concern Foundation for cancer research	Human Services - General
County of Los Angeles Department of Parks and Recreation	Civic
CRE Outreach Foundation, Inc.	A/C - Performing Arts
Crohn's and Colitis Foundation of America - Los Angeles	Human Services - General
CSULA AUXILIARY SERVICES INC	Education - Post Secondary
CSULA Auxiliary Services Inc.	Education - Post Secondary
Curtis School Foundation	Education - PreK-12
Cystic Fibrosis Foundation - Los Angeles	Human Services - General

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Name of Charitable Organization	Type
Debbie Allen Dance, Inc.	Education - PreK-12
DMG Music Association, Inc.	A/C - Performing Arts
DODGERS DREAM FOUNDATION INC	Civic
DODGERS DREAM FOUNDATION INC	Human Services - General
Dolores Mission	Education - PreK-12
Dolores Mission Elementary School Parrochial	Education - PreK-12
Downtown Women's Center	Human Services - General
East L A Community Corporation	CD - Affordable Housing/Foreclosure Prevention & Counseling
East Los Angeles Remarkable Citizens Association	Human Services - General
East West Players	A/C - Performing Arts
East Wind Foundation for Youth	Education - PreK-12
Economic Development Corporation of Los Angeles County	CD - Other Community Development
El Sereno Stallions Football and Cheer Inc	Education - PreK-12
Enterprise Community Partners - Los Angeles	CD - Affordable Housing/Foreclosure Prevention & Counseling
Entertainment Industry Foundation	Human Services - General
Excellent Education Development	Education - PreK-12
Executive Service Corps of Southern California	Civic
Facing History and Ourselves	Education - PreK-12
FOR WOMEN ONLY, Inc	CD - Job Training/Workforce Development/Adult Literacy
Ford Theatre Foundation	A/C - Performing Arts
FOUNDATION FOR PRADER WILLI RESEARCH	Human Services - General
FOUNDATION THINKAGAIN	Human Services - General
Free Arts for Abused Children	Education - PreK-12
Freewill Community Development Corporation	CD - Affordable Housing/Foreclosure Prevention & Counseling
Friends of Animals Foundation	Civic
Friends of Expo Center	Civic
Friends of Expo Center	Education - PreK-12
Friends Of The Observatory	A/C - Museums/Non-Academic Libraries
Friends of Westwood Recreation Complex	Education - PreK-12
FRIENDS THE FOUNDATION OF THE CALIFORNIA AFRICAN-AMERICAN MUSEUM	A/C - Museums/Non-Academic Libraries
Fulfillment Fund	Education - Post Secondary
Fulfillment Fund	Education - PreK-12
G AND R LOEB FOUNDATION INC	Education - Post Secondary
Geffen Playhouse, Inc.	A/C - Performing Arts

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Name of Charitable Organization	Type
Getty House Foundation	A/C - Museums/Non-Academic Libraries
Girl Scouts - Los Angeles	Education - PreK-12
Global Kindness	Human Services - General
Golden Retriever Club of Greater Los Angeles Rescue	Civic
Goodwill Industries - Los Angeles	Human Services - General
Grand Performances	A/C - Arts Councils/Other
Grand Performances	A/C - Performing Arts
Greater Los Angeles Zoo Association	Education - PreK-12
Greater Los Angeles Zoo Association	Environment
Green Dot Public Schools	Education - PreK-12
GRYD Foundation	Human Services - General
Hammer Museum	A/C - Museums/Non-Academic Libraries
Hirshberg Foundation for Pancreatic Cancer Research Center at UCLA	Human Services - General
Hispanas Organized for Political Equality - California	Civic
Hispanic Scholarship Fund - Los Angeles	Education - Post Secondary
Historic Italian Hall Foundation	A/C - Museums/Non-Academic Libraries
Hollenbeck Police Activities League - Los Angeles	Education - PreK-12
HollyRod Foundation	Human Services - General
Hollywood Community Housing Corporation	CD - Affordable Housing/Foreclosure Prevention & Counseling
Hollywood Police Activities League	Education - PreK-12
Holy Trinity School	Education - PreK-12
Homeboy Industries	Civic
Homeboy Industries	Human Services - General
Homenetmen	Human Services - General
Homenetmen Glendale Ararat	Education - PreK-12
Homenetmen Glendale Ararat	Human Services - General
Homer F. and Marian G. Broome Family Foundation	Education - PreK-12
Hospitaller Foundation of California, Inc.	Human Services - General
Housing Works	CD - Affordable Housing/Foreclosure Prevention & Counseling
Hunger Action Los Angeles	Human Services - General
Iglesia Roca de Salvacion	Human Services - General
Imagination Workshop	Human Services - General
Indian Film Festival of Los Angeles	A/C - Performing Arts
Inner City Law Center	Human Services - General

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Name of Charitable Organization	Type
International Institute of Los Angeles	Human Services - General
IOLA FOUNDATION	Civic
IOLA FOUNDATION	Human Services - General
iPalpiti Artists International, Inc.	A/C - Performing Arts
IRANIAN-AMERICAN HERITAGE FOUNDATION OF SOUTHERN CALIFORNIA	A/C - Arts Councils/Other
IRANIAN-AMERICAN HERITAGE FOUNDATION OF SOUTHERN CALIFORNIA	Human Services - General
James A Smith Postmaster Scholarship Foundation, Inc	Education - PreK-12
Japanese American National Museum	A/C - Museums/Non-Academic Libraries
Japanese American National Museum	Education - PreK-12
Jewish Big Brothers Big Sisters Association of Los Angeles	Education - PreK-12
Jewish Federation Council of Greater Los Angeles	Human Services - General
Jews for Judaism	Human Services - General
John Douglas French Alzheimer's Foundation	Human Services - General
JOHN THOMAS DYE SCHOOL	Education - PreK-12
John Tracy Clinic	Education - PreK-12
John Tracy Clinic	Human Services - General
JUGS Incorporated	Education - Post Secondary
Junior Achievement of Southern California, Inc.	Education - PreK-12
Junior Blind of America	Human Services - General
Keep Children in School Foundation	Education - PreK-12
Kentwood Elementary	Education - PreK-12
Korean Immigrant Workers Advocates of Southern California	Civic
Koreatown Youth & Community Center	CD - Financial Literacy/Credit Counseling
Koreatown Youth & Community Center	Human Services - General
LA Parks Foundation	Civic
LA Plaza de Cultura y Artes	Civic
LABC Institute	CD - Affordable Housing/Foreclosure Prevention & Counseling
LACER Afterschool Programs	Education - PreK-12
LAGRANT Foundation	CD - Job Training/Workforce Development/Adult Literacy
LAGRANT Foundation	Education - Post Secondary
LAGRANT Foundation	Education - PreK-12
Lamp, Inc.	Human Services - General
LA's BEST	Education - PreK-12
Las Familias Del Pueblo	Education - PreK-12

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Name of Charitable Organization	Type
LA's Promise	Education - PreK-12
Latin Business Association Institute	CD - Other Community Development
Latin-American Cinemateca of Los Angeles	Education - PreK-12
Leadership Education for Asian Pacific, Inc.	Civic
LEARNING ENRICHMENT AFTER-SCHOOL PROGRAM INC	Education - PreK-12
Leukemia and Lymphoma Society - Los Angeles	Human Services - General
Lincoln Heights Tutorial Program	Education - PreK-12
Little Tokyo Nutrition Services	Human Services - General
Los Angeles Brotherhood Crusade	Human Services - General
Los Angeles Chamber Orchestra Society	A/C - Performing Arts
Los Angeles Chamber Orchestra Society	Education - PreK-12
LOS ANGELES CLEANTECH INCUBATOR	Environment
LOS ANGELES COUNTY ALLIANCE FOR THE MENTALLY ILL	Human Services - General
Los Angeles County Alliance on Mental Illness	Human Services - General
Los Angeles County Museum of Art	A/C - Museums/Non-Academic Libraries
Los Angeles Craft and Folk Art Museum	A/C - Museums/Non-Academic Libraries
Los Angeles Education Partnership	Education - PreK-12
LOS ANGELES FIRE DEPARTMENT FOUNDATION	Civic
Los Angeles Gay and Lesbian Community Services Center	Human Services - General
Los Angeles Mission Inc.	Human Services - General
Los Angeles Neighborhood Initiative	CD - Other Community Development
Los Angeles Neighborhood Land Trust	Civic
Los Angeles Opera Company	A/C - Performing Arts
Los Angeles Opera Company	Education - PreK-12
Los Angeles Opportunities Industrialization Center	CD - Job Training/Workforce Development/Adult Literacy
Los Angeles Parks Foundation	Civic
Los Angeles Philanthropic Committee for the Arts	A/C - Arts Councils/Other
Los Angeles Philharmonic Association	A/C - Performing Arts
Los Angeles Police Foundation	Civic
Los Angeles Police Museum	A/C - Museums/Non-Academic Libraries
Los Angeles Regional Food Bank	Human Services - General
Los Angeles Sports Council	Education - PreK-12
Los Angeles Team Mentoring, Inc.	Human Services - General
Los Angeles Urban League	CD - Other Community Development

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Name of Charitable Organization	Type
Los Angeles Urban League	CD - Small Business
Los Angeles Urban Policy Round Table	Civic
Los Angeles Urban Policy Round Table	Education - PreK-12
Loyola Marymount University	Education - Post Secondary
Loyola Village Booster Club	Education - PreK-12
LTSC Community Development Corporation	CD - Affordable Housing/Foreclosure Prevention & Counseling
LTSC Community Development Corporation	CD - Other Community Development
Mablean Ephriam Foundation	Human Services - General
Maimonides Academy	Education - Post Secondary
Make-A-Wish Foundation - Los Angeles	Human Services - General
Mar Vista School Enrichment Group	Education - PreK-12
Marshall P. Riddick Youth Center	Education - PreK-12
MATT LEINART FOUNDATION	Education - PreK-12
Merle Williamson Foundation	Education - PreK-12
Mexican American Legal Defense and Educational Fund	Civic
Ministerios Manatial de Amor	Human Services - General
MOSTE MOTIVATING OUR STUDENTS THROUGH EXPERIENCE	Human Services - General
Mural Conservancy	Civic
Museum of Contemporary Art	A/C - Museums/Non-Academic Libraries
NATIONAL ASSN OF LATINO ELECTED OFFICIALS NALEO EDUCATION FUND	Civic
National Congress of Black Women - Los Angeles	Civic
National Multiple Sclerosis Society - Los Angeles	Human Services - General
Natural History Museum of Los Angeles County	A/C - Museums/Non-Academic Libraries
Natural History Museum of Los Angeles County	Education - PreK-12
New Birth Bible Church of the Christian and Missionary Alliance	Civic
New Birth Bible Church of the Christian and Missionary Alliance	Human Services - General
New Directions, Inc.	Human Services - General
New Economics for Women	CD - Other Community Development
NewFilmmakers Los Angeles	Civic
Notre Dame Academy Girls High School	Education - PreK-12
Ocean Charter School	Education - PreK-12
Open Academy	A/C - Performing Arts
Operation HOPE - Los Angeles	CD - Financial Literacy/Credit Counseling
Operation HOPE - Los Angeles	CD - Job Training/Workforce Development/Adult Literacy

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Operation HOPE - Los Angeles	Education - PreK-12
Operation HOPE - Los Angeles	Human Services - General
Optimist Boys Home & Ranch	Human Services - General
OUR HOUSE, Inc.	Human Services - General
Outfest	Human Services - General
P. O. W. E. R. S.	Human Services - General
PACE-Women Business Center	CD - Small Business
Pacific Asian Consortium in Employment	CD - Small Business
Pacific Council on International Policy	Human Services - General
Palms Elementary School	Education - PreK-12
Para Los Ninos	Education - PreK-12
Parrots First	Civic
Partnership for Los Angeles Schools	Education - PreK-12
Partnership For Re-Entry Program	Human Services - General
Patient Care Foundation of Los Angeles County	Human Services - General
Performing Arts Center of Los Angeles County	A/C - Performing Arts
Performing Arts Center of Los Angeles County	Education - PreK-12
Perinatal Foundation for the Deaf	Human Services - General
Pets Are Wonderful Support/Los Angeles	Human Services - General
Playworks Education Energized - Los Angeles	Education - PreK-12
Point Foundation - Los Angeles	Education - Post Secondary
Point Foundation - Los Angeles	Human Services - General
Positive Young People INC	Human Services - HIV/AIDS
Program for the Torture Victims	Human Services - General
Project Angel Food	Human Services - General
Project Angel Food	Human Services - HIV/AIDS
Promises Foundation	Human Services - General
PUENTE Learning Center	Education - PreK-12
RAISE A CHILD INCORPORATED	Human Services - General
RBD Communications, Inc.	CD - Small Business
REACHING OUT MBA INC	Civic
Real Powerhouse COGIC	Human Services - General
REDEEMER COMMUNITY PARTNERSHIP	Human Services - General
Rod Dedeaux Foundation	Education - PreK-12

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Name of Charitable Organization	Type
Ronald McDonald House - Los Angeles	Human Services - General
Rose and Alex Pilibos Armenian School	Education - PreK-12
Saint Alphonsus Church	Human Services - General
Saint Anne's Maternity Home	Human Services - General
Saint Frances X. Cabrini	Education - PreK-12
Saint Garabed Armenian Apostolic Church of Hollywood	Education - PreK-12
Saint Garabed Armenian Apostolic Church of Hollywood	Human Services - General
Saint Paul Catholic Church	Human Services - General
Saint Vincent Meals on Wheels	Human Services - General
Salvadoran-American Leadership and Educational Fund	Education - Post Secondary
Sante Dor Foundation	Civic
Shalom Center for T.R.E.E. of Life	CD - Affordable Housing/Foreclosure Prevention & Counseling
SHARE YOUR VOICE FOUNDATION, INC.	Education - PreK-12
SIKH DHARMA OF SOUTHER CALIFORNIA	Civic
Simon Wiesenthal Center, Inc.	A/C - Museums/Non-Academic Libraries
Simon Wiesenthal Center, Inc.	Education - PreK-12
Sisters of the Company of Mary	Human Services - General
Skirball Cultural Center	A/C - Museums/Non-Academic Libraries
Sound Body Sound Mind Foundation	Education - PreK-12
Southern California Asian American Studies Central	Civic
Southern California Center For Nonprofit Management	Civic
Southern California Center For Nonprofit Management	Education - Post Secondary
Southern California Grantmakers	Human Services - General
Southern California Minority Business Development Council	Civic
Southwest Voter Registration Education Project (SVREP)	Civic
Special Needs Network, Inc.	Human Services - General
STOP CANCER	Human Services - General
Streetwise Media, A project of Community Partners	Education - PreK-12
Swim With Mike - University of Southern California	Education - Post Secondary
Taking the Reins	Education - PreK-12
Taking the Reins	Human Services - General
TELACU Education Foundation	Education - Post Secondary
TELACU Education Foundation	Education - PreK-12
Temple Israel of Hollywood	Human Services - General

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Templo Belen Pentecostal Holiness Church	Human Services - General
The Center on Philanthropy and Public Policy	Education - Post Secondary
The Giving Spirit	Human Services - General
The Lavender Effect	A/C - Museums/Non-Academic Libraries
The Life Group LA, INC	Human Services - General
The Museum of Contemporary Art, Los Angeles	A/C - Museums/Non-Academic Libraries
The Music Guild	Education - PreK-12
The Pan African Film Festival	Civic
The Southern California Association of NonProfit Housing	CD - Affordable Housing/Foreclosure Prevention & Counseling
TOTAL YOUTH DEVELOPMENT INC	Education - PreK-12
UCLA FOUNDATION	Education - Post Secondary
UCLA Luskin School of Public Affairs	Education - Post Secondary
Unification of Disabled Latin Americans	Human Services - General
United Friends of the Children	Human Services - General
United Negro College Fund - Los Angeles	Education - Post Secondary
United Negro College Fund - Los Angeles	Education - PreK-12
United Way - Los Angeles	CD - Other Community Development
United Way - Los Angeles	Human Services - General
University of California - Los Angeles	Education - Post Secondary
University of California Los Angeles (UCLA School of Law)	Education - Post Secondary
University of California Los Angeles Foundation - Ziman Center for Real Estate	Education - Post Secondary
University of Guadalajara Foundation in the United States of America, Inc	Education - Post Secondary
University of Southern California	Education - Post Secondary
University of Southern California	Education - PreK-12
University of Southern California	Human Services - General
URBAN LAND INSTITUTE	CD - Other Community Development
Urban Media Foundation	Education - PreK-12
USC Jesse Unruh Institute of Politics	Education - Post Secondary
USC Latino Alumni Association	Education - Post Secondary
Vermont Village Community Development Corporation Inc.	CD - Affordable Housing/Foreclosure Prevention & Counseling
Visions Global Empowerment	Human Services - General
Vista Del Mar Child and Family Services	Human Services - General
Wall Las Memorias Project	Human Services - HIV/AIDS
Water Buffalo Club	Human Services - General

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Name of Charitable Organization	Type
Watts Healthcare Corporation	Human Services - General
Weingart Center Association, Inc.	Human Services - General
Wells Bring Hope	Human Services - General
West Angeles Community Development Corporation	CD - Affordable Housing/Foreclosure Prevention & Counseling
Westport Heights Elementary School	Education - PreK-12
Westside Center for Independent Living	Human Services - General
Westside Innovative School House	Education - PreK-12
Widows, Orphans & Disabled Firemen's Fund	Civic
Women Against Gun Violence	Human Services - General
WOMEN IN FILM	A/C - Performing Arts
Yarlung Artists	Education - PreK-12
YESHIVA OF LOS ANGELES HIGH SCHOOLS	Education - PreK-12
YESHIVA UNIVERSITY OF LOS ANGELES BOYS HIGH SCHOOL	Education - PreK-12
YMCA - Los Angeles	Human Services - General
YOUNG EISNER SCHOLARS	Education - PreK-12
Young Musicians Foundation	A/C - Performing Arts
Young Musicians Foundation	Education - PreK-12
YOUNG NAK CELEBRATION CHURCH	Human Services - General
Youth Mentoring Organization	Education - PreK-12
Zeta Rho Foundation	Education - PreK-12
Zimmer Children's Museum	A/C - Museums/Non-Academic Libraries

For a variety of reasons, Wells Fargo does not disclose the specific dollar amounts of each charitable contribution. However, our total contributions to charitable organizations based within the City of Los Angeles for 2013 was \$11,732,434.

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2. Did your firm provide any scholarship awards to residents of the City of Los Angeles?

Yes. In 2013, Wells Fargo contributed \$10 million to several organizations that in addition to awarding scholarships, work to improve education, help to close the student achievement gap, provide access to higher education for financial aid-eligible students and provide access to financial education, community development programs and services. The organizations Wells Fargo supports includes: Asian Pacific Islander American Scholarship Fund, Hispanic Scholarship Fund (Wells Fargo is a major contributing sponsor of HSF with a three-year \$8.1 million commitment – see hsf.net for further details), NAACP, National Council La Raza, National Urban League, Thurgood Marshall College Fund, United Negro College Fund, Point Foundation, Rainbow PUSH Coalition, Citizen Education Fund and Hispanic Chamber of Commerce.

All of these organizations assist underserved communities and have their own specific criteria for awarding scholarships both to students residing in Los Angeles and students nationally. Relationships with these national organizations help us to better understand the needs of the community and allow us to provide resources, financial education and financial assistance to underserved audiences that historically lack trust in big banks. It is through these organizations that Wells Fargo has chosen to (financially) support and reward student achievement in higher education. Based on the overall size of our financial support and the national scope and reach of these organizations, there is no specific determination of the number of scholarships awarded to Los Angeles residents. However, based on an average amount awarded and the proportion of students residing in Los Angeles that are served directly by the organizations that we support (as listed above), it is reasonable to estimate that over 150 Los Angeles students received support based on the contributions of Wells Fargo. Further, through a different program and on a much smaller scope, two direct scholarships were granted directly to Los Angeles residents (aggregate of \$52,000) along with twelve other scholarships that were granted to students who will attend colleges in the City of Los Angeles, including UCLA, USC and Loyola Marymount.

Corporate Supplier Diversity Plan

Approach:

At Wells Fargo diversity is a competitive advantage. We know when our suppliers have different experiences, perspectives, cultures and backgrounds – that we'll receive the most innovative and cost effective products and services available. To be successful, it's critical that our suppliers reflect the increasing diversity of our customers, we're engaging our communities, and attracting and retaining diverse and talented team members. To integrate supplier diversity into all aspects of our business we focus on the following areas:

1. Education and Awareness
 - Assisting Minority, Women and Disadvantaged-Owned Businesses (MWDBE's) in becoming competitive performance leaders in their industries.
 - Creating programs and business models that offer technical assistance, capacity building and development opportunities to MWDBE's.
2. Measurement and Accountability
 - Supporting sourcing of services and goods from MWDBE's.
 - Monitoring program effectiveness through performance goals and feedback sessions with Wells Fargo and community leaders.
3. Partnership Development
 - Encouraging business leaders across Wells Fargo to provide diverse-owned businesses equal opportunities to compete for Wells Fargo business.
 - Collaborating with national and regional organizations that share our commitment to support programs and services provided to diverse communities.

Requirements:

MWDBE's that would like to be recognized as diverse suppliers must be certified by a third-party agency. To qualify as a diverse supplier under Wells Fargo's requirements, a MWDBE is a for-profit enterprise, regardless of size; and physically located in the United States. The management and daily operations of the business must be owned, operated and controlled by minority, woman or disadvantaged group member.

Together we'll go far



The business must be at least 51 percent owned by such individuals or, in the case of a publicly-owned business; at least 51 percent of the stock is owned by one or more such individuals.

To name a few, Wells Fargo accepts certification from the following agencies:

- National Minority Supplier Development Council
- Women's Business Enterprise National Council
- National Gay and Lesbian Chamber of Commerce
- Small Business Administration 8 (a) certification
- Federal, State and/or Local Government Certifying Agencies
- Department of Veterans Affairs

Commitment:

Wells Fargo will offer MWDBE's the opportunity to provide goods and services, and will make every effort to ensure that an amount greater than or equal to 10% of the organization's sourceable expenditures are spent with MWDBE's.

For all questions please contact:
Sonya Dukes
Senior Vice President
Director of Corporate Supplier Diversity
550 S. Tryon Street, 27th Floor
Charlotte, NC 28202
704.383.7323
sonya.dukes@wellsfargo.com

Corporate Supplier Diversity

Wells Fargo & Company is a publicly traded company (NYSE: WFC). Supplier Diversity is Wells Fargo's company-wide commitment to provide all qualified companies with competitive access to opportunities to provide us with goods and services. Because diversity is one of our core operating values, our goal is to have a supplier base that reflects the diversity of our team members, customers, and communities. To achieve this goal, Wells Fargo proactively seeks qualified suppliers that are minority-owned, woman-owned, and disadvantage-owned business enterprises (MWDBE's).

Wells Fargo will use existing diverse suppliers in our general business operations throughout the duration of this proposed contract and beyond. While there is no expectation of direct sub-contracting opportunities for this contract, any such opportunities would be sourced with an effort to maximize diverse supplier utilization.

Wells Fargo will offer MWDBE's the opportunity to provide goods and services, and will make every effort to ensure that an amount greater than or equal to 10% of the organization's controllable expenditures are spent with MWDBE's. Wells Fargo has a corporate goal to achieve 10% annually by 2013.

Wells Fargo will recognize and accept any referral of MWDBE's businesses that are certified by the entities listed in this agreement to be considered for opportunities with Wells Fargo.

Many of our vendors are customers of Wells Fargo. Due to the nature of our business, we do not disclose/share customer data.

